

## SOTI PREMIUM SERVICE

MAXIMIZE YOUR MOBILITY INVESTMENT FOR  
BUSINESSES WITH UP TO 1,000 DEVICE DEPLOYMENTS

Deciding the right mobile devices, apps and security management for your business is one half of the business mobility equation.

The other half is selecting a support solution that understands your mobility requirements, prioritizes your needs, delivers best-in-class service, and reduces the cost and complexity associated with provisioning and protecting your mobile strategy. SOTI Premium Service is your business mobility support partner.

### THREE SERVICE ELEMENTS

SOTI Premium Service is divided into three elements which deliver world-class service, technical assistance and best practice support.



#### SERVICE FEATURES

Access to experts and resources to maximize the uptime of your mobile deployments.



#### SOFTWARE SERVICES COMPONENT

Technology and tools designed to help your business save time and money.



#### SUPPORT SERVICES COMPONENT

Customized guidance which strengthens the impact of your mobile deployments.

### 24/7/365 MULTILINGUAL SUPPORT AND BEST-IN-CLASS RESPONSE TIMES

In the early morning, middle of the night or on the weekend, SOTI Premium Service provides the technical assistance your business needs in seven languages<sup>1</sup>, with reliable and predictive response times based on the severity of your issue:

- Critical (Severity 1): 30 minutes or less, 24/7 availability
- Major (Severity 2): 60 minutes or less, 24/7 availability
- Minor (Severity 3): One business day
- Cosmetic (Severity 4): Two business days

<sup>1</sup>Guaranteed languages: English, German, French, Spanish, Simplified Japanese. Based on availability of resources: Simplified Chinese, Italian

## SELECTED SOTI PREMIUM SERVICE FEATURES

For a full list, view the comparison table at the end of this document.

	<b>CUSTOMER PORTAL</b> Anytime access to detailed information about your SOTI products and entitlements. Submit new support cases or view and edit cases in progress.
	<b>ADVANCED SUPPORT TEAM</b> Bypass the Level 1 support queue and get assistance from Level 2 and Level 3 Technical Support Engineers. <sup>2</sup>
	<b>UNLIMITED TECHNICAL CONTACTS</b> Authorize as many people as required to contact SOTI support for help, to ask questions, make changes and discuss all aspects of your SOTI solutions.

## SELECTED SOFTWARE SERVICES COMPONENT FEATURES<sup>3</sup>

	<b>SOTI MOBICONTROL XTREME HUB TECHNOLOGY<sup>3</sup></b> SOTI XTreme Hub is designed for low bandwidth connections and optimizes the time and load required to distribute large amounts of apps and data by up to 10X. <sup>4</sup>
	<b>SOTI MOBICONTROL SYSTEM HEALTH DASHBOARD<sup>3</sup></b> Real-time and 48-hour look back into analytics such as: queue lengths, processing times, CPU, DB performance and server operational health.
	<b>SOTI IDENTITY MULTI-FACTOR AUTHENTICATION (MFA)<sup>3</sup></b> To improve user security, SOTI Identity administrators can configure MFA for its users. SOTI Identity offers MFA via one-time password (OTP) by email or through MFA providers Google Authenticator and Duo Security.
	<b>SOTI VPN<sup>3</sup></b> Allow users to securely access the network services they need, wherever they are. Unlock protected information in a secure way with device-wide, per-app and split tunnel modes of operation.

<sup>2</sup>L2/L3 Monday to Friday, 9 a.m. to 5 p.m. (local time). L1 after hours

<sup>3</sup>All Software Services Component Features available only with SOTI Premium Plus Service, which is an additional offering from SOTI Premium Service

<sup>4</sup>SOTI MobiControl XTreme Hub Technology is built into SOTI MobiControl and is not a separate product

## SELECTED SUPPORT SERVICES COMPONENT FEATURES

For a full list, view the comparison table at the end of this document.

	<b>INCLUSIVE TEST ENVIRONMENT</b> Free SOTI MobiControl Cloud test environment for troubleshooting issues, and for testing features and configuration changes.
	<b>ACCESS TO SOTI'S WEBCAST SERIES</b> Invites to comprehensive webcasts where you get a first look at what's new with SOTI and can interact with our mobility management experts.
	<b>THREE-MONTH TRIAL ACCESS TO THE SOTI ONE PLATFORM</b> Enjoy three months of free use to all of the products within the SOTI ONE Platform.
	<b>DISCOUNTED SOTI SYNC CONFERENCE PASSES</b> Receive a 15% discount for up to five passes to SOTI SYNC, SOTI's user and partner conference.

**Note:** Above listed features, along with additional features, also available in SOTI Enterprise Service (1,001 and above devices).

# DETAILED COMPARISON TABLE

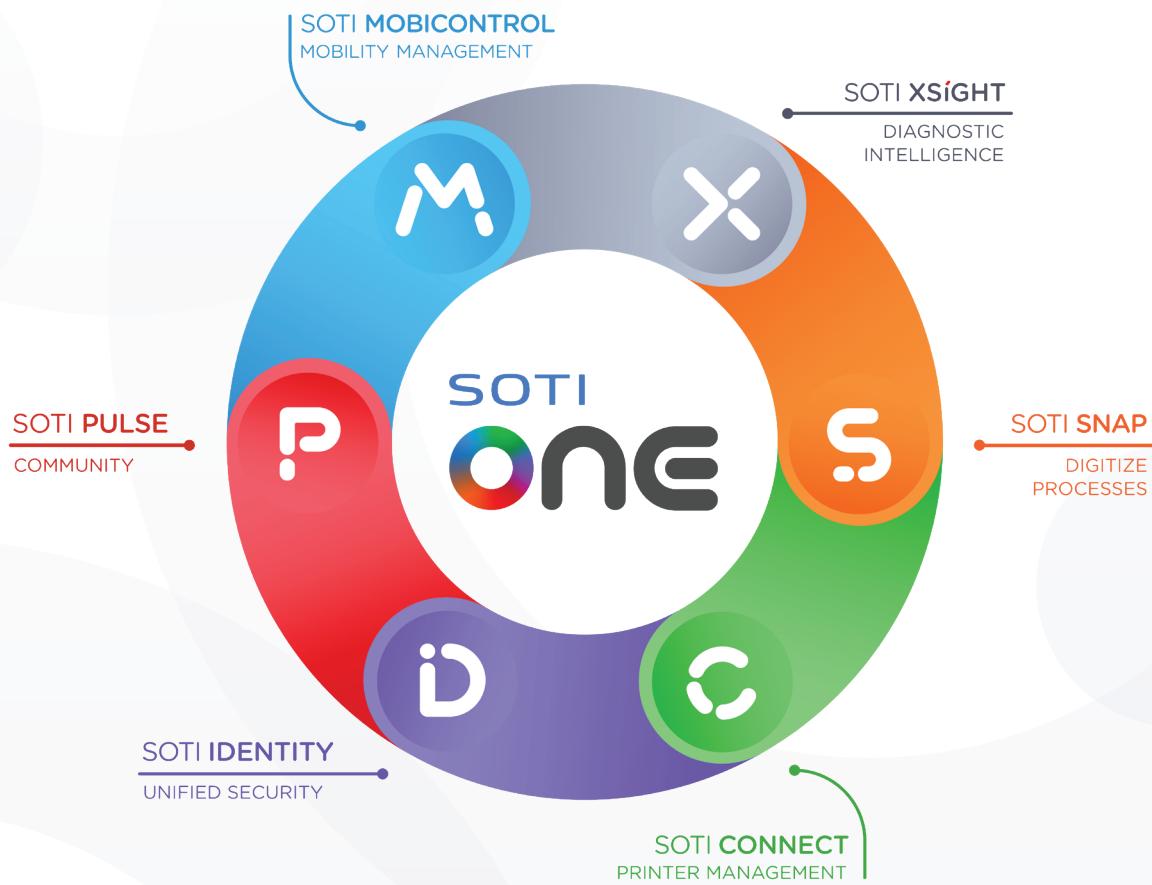
Chart summarizing features of SOTI Services.

Feature	Standard Support	Premium Service	Premium Plus Service	Enterprise Service	Enterprise Plus Service
<b>Number of Devices</b>	N/A	Up to 1,000	Up to 1,000	1,001 and above	1,001 and above
<b>Minimum Order Quantity (MoQ)</b>	10 licenses	10 licenses	10 licenses	10 licenses	10 licenses
<b>Technical Account Manager</b>	No	No	No	Yes	Yes
<b>Advanced Support Team</b>	No	L2/L3 M-F 9-5 (local time) L1 after hours	L2/L3 M-F 9-5 (local time) L1 after hours	L2 and L3 24/7/365	L2 and L3 24/7/365
<b>Hours of Operation</b>	9 AM - 5 PM local	24/7/365	24/7/365	24/7/365	24/7/365
<b>Customer Portal</b>	No	Yes	Yes	Yes	Yes
<b>Maximum Number of Technical Contacts</b>	5	Unlimited	Unlimited	Unlimited	Unlimited
<b>Root Cause Analysis</b>	No	No	No	Upon Request	Upon Request
<b>Software Services Component</b>					
<b>Access to Device Simulation &amp; Testing Services</b>	No	No	No	Yes*	Yes*
<b>SOTI MobiControl XTreme Hub Technology</b>	No	No	Yes	No	Yes
<b>SOTI MobiControl System Health Dashboard</b>	No	No	Yes	No	Yes
<b>SOTI Identity Multi-Factor Authentication (MFA)</b>	No	No	Yes	No	Yes
<b>SOTI VPN</b>	No	No	Yes	No	Yes
<b>Support Services Component</b>					
<b>Quarterly Business Review</b>	No	No	No	Yes	Yes
<b>SOTI University Online Training</b>	No	Yes	Yes	Yes	Yes
<b>Site Visits</b>	None	None	None	Annual (optional)	Annual (optional)
<b>Additional Product Free Access</b>	No	SOTI ONE (3-month trial)	SOTI ONE (3-month trial)	SOTI ONE (6-month trial)	SOTI ONE (6-month trial)
<b>Assisted Product Upgrades</b>	None	None	None	Yes	Yes
<b>Inclusive Test Environment</b>	No	Yes	Yes	Yes	Yes
<b>Health Check</b>	None	None	None	Yearly	Yearly
<b>Webcast Series</b>	No	Yes	Yes	Yes	Yes
<b>SOTI SYNC Conference Passes</b>	No	15% discount (up to 5)	15% discount (up to 5)	15% discount (up to 5)	15% discount (up to 5)

\*Additional Service Fee

# SOTI ONE SIMPLIFIES YOUR BUSINESS MOBILITY

The **SOTI ONE Platform** is an innovative, integrated management solution that maximizes the ROI of your business-critical mobile devices and printers. It reduces the cost, complexity and downtime of your mobile operations and delivers actionable insights to help you make data-driven decisions. Workers are more efficient because devices are more reliable and packed with the tools, data and apps needed to get the job done - fast. Manage your essential mobile devices and printers for total control while increasing the effectiveness of your mobile operations with the SOTI ONE Platform.



## TO LEARN MORE:

Contact a SOTI sales representative: [sales@soti.net](mailto:sales@soti.net) or visit: [soti.net/one](http://soti.net/one)

SOTI is a proven innovator and industry leader for simplifying business mobility solutions by making them smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

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